



Top 10 Car Dealer Scams Of 2000

([PRWEB](#)) January 9, 2001 -- CarBuyingTips.com releases annual list of the
"Top 10 Car Dealer Scams For 2000."

Complaints of dealers forcing car buyers to purchase window etching in order to qualify for car financing top this year's list.

FORT LAUDERDALE, 1/6 - CarBuyingTips.com, a consumer advocate web site today released its annual list of the "Top 10 Car Dealer Scams For 2000". The site warns that consumers are being cheated with some scams, or forced into buying extra products they do not need.

"Topping our list this year is the Window Etching Scam," said Jeff Ostroff, President & CEO of ConsumerNet, Inc., which runs CarBuyingTips.com. Ostroff said "Dealers slip in a \$300 to \$900 VIN# window etching fee, telling consumers they won't get the loan without it, and the bank requires it. They trick buyers with promises of big insurance discounts for window etching. According to Ostroff, the average savings is only \$6 annually. Most people don't know this overpriced extra costs only \$40 at auto glass shops, and auto parts stores sell the kit for \$20," said Ostroff.

According to Ostroff, some dealers prey on consumers with bad credit who are desperate to sign any deal. He warns that dealers lie to buyers, telling them they did not add any extras, when in fact they buried it in the paperwork. Many buyers don't notice these scams on their paperwork until days later when it's too late. Ostroff advises consumers to just walk out on the deal. "These scams can be prevented if consumers know their rights before they sign. We always advise consumers to arrange their financing first and avoid the scams and cash flow shell games of car dealer financing. Just like a house, you should have your financing in place before you buy a car, not after. Some of the classic scams are still present this year, along with some associated with the Firestone tire recall.

Rounding out the CarBuyingTips.com Top 10 Car Dealer Scams For 2000 are:

- 1) The "Window Etching" Scam
- 2) The "Forced Warranty" Scam
- 3) The "Forced Credit Life Insurance" Scam
- 4) The "Dealer Prep" Scam
- 5) The "Additional Dealer Markup (ADM)" Scam
- 5) The "Leasing Is Better Than Buying" Scam
- 7) The "We'll Payoff Your Loan OR Lease No Matter How Much You Still Owe!" Scam
- 8) The "Spot Delivery Scam"
- 9) The "Disappearing Rebate" Scam
- 10) The Deposit Check Scam

Detailed explanations of these scams and consumer tips for avoiding them can be found at <http://www.CarBuyingTips.com>



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SOURCE: ConsumerNet, Inc.



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