

Modern Transportation Opens in Tuscaloosa, Alabama

Rising Bulk Carrier Strategically Positioned For Continued Growth

SEWICKLEY, PA (<u>PRWEB</u>) March 06, 2016 -- Modern Transportation Services, one of the nation's premier bulk transportation companies, announces the opening of their 22nd terminal in "The Heart of Dixie". Strategically positioned in Tuscaloosa, Modern is now poised to enhance their participation in this prominent oil, gas, and chemical market.

"This is the logical next step in our overall plan to grow this critical component of our business", stated Patrick Cozzens, President of Modern. "Not only is Tuscaloosa a significant city for chemical business, but it's also synonymous with hard work and a winning tradition. We think it's a great fit for Modern!"

In addition to opening in Tuscaloosa, Modern has hired a team of successful Tuscaloosa transportation veterans to head-up the operation. William Hinz, formerly of Barnett Transportation and, most recently, Quest Liner, Inc., will serve as Modern's Terminal Manager. Mr. Hinz's responsibilities including recruiting, hiring, training, and the day-to-day operations of the Tuscaloosa terminal. Jon Harper, also a veteran of Barnett and Quest Liner, will serve as Modern's Southeast Regional Sales Manager. His primary focus will be on partnering with potential clients in the states of Alabama, Georgia, Mississippi, Florida, South Carolina, and Louisiana.

"When it comes to bulk transportation knowledge, Southeast business climate, and customer needs, no one we know of comes close to William and Jon", states Randy Sheeler, VP Sales & Marketing for Modern. "We are thrilled they have joined our team."

While Modern began in the 80s as a dry bulk carrier, they have quickly become a significant player in the chemical transportation sector. "Given our relentless focus on safety and customer performance, we're now participating with companies and within industries that, previously, were not in our sweet spot. But, they are now", shares Cozzens, "and opening in Tuscaloosa will only serve to promote that trend".

Headquartered in suburban Pittsburgh, Modern serves the bulk raw material and chemical logistics needs of numerous clients in a multitude of manufacturing industries. Currently, Modern provides safe and reliable service from twenty-two strategically-located terminal locations throughout the Northeast, Southeast, Midwest, and the South. For more information, please visit http://www.moderntrans.com.



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