

GlobalTranz Moves Up Two Spots to #12 on Transport Topic Magazine's "Top 50 Brokerage Firms" List for 2016

Transport Topic Magazine just released their 2016 Top Brokerage Firms list and GlobalTranz has moved up two spots since last year, ranking number 12 on this year's list.

Phoeniz, AZ (PRWEB) April 12, 2016 -- Once again, GlobalTranz has made Transport Topic's list of America's "Top 50 Brokerage Firms." In 2015 GlobalTranz ranked #14 on the list. For 2016, GlobalTranz has moved up two spots to #12.

Transport Topics ranks brokerage firms based on net revenue. A respected transportation and logistics magazine, Transport Topics' rankings are the definitive list of the top players in the logistics industry. For GlobalTranz to achieve this distinction for two consecutive years is a testament to the company's commitment to continued financial growth.

Renee Krug, GlobalTranz's CFO said "GlobalTranz continues to execute well and as a result has been climbing market leadership lists. We are proud once again to make it into the top 15 on Transport Topic's top 50 U.S. brokerage firms rankings."

GlobalTranz has reported exceptional annual revenue growth every year since it was first established. The company continues to receive great press attention for its disruptive technology, strong customer service and as a great place to work. Recently, GlobalTranz has received several notable distinctions:

- "3PL of the Year": Clear Lane Freight Systems names GlobalTranz their 3PL of the Year for 2015.
- "Industry Leaders of Arizona": <u>GlobalTranz won the Innovation Award presented by the ILOA</u> Awards hosted by AZ Business Magazine.
- "Fastest Growing Companies in AZ": For the third year straight, <u>GlobalTranz ranked in the top 5 of the fastest growing companies in Arizona</u> based on revenue, ranking #3 for 2015.

GlobalTranz earned the#12 spot based on gross revenue of close to half a billion dollars at \$484 million and net revenue of nearly \$90 million dollars. That follows double digit growth year after year over the last several years.

Bob Farrell, GlobalTranz's CEO, said "This ranking recognizes the hard work and dedication of GlobalTranz's great employees and many industry-best agent partners who help make GlobalTranz a leader everyday. Their drive toward excellence and customer focus makes our company a continuing success. We look forward to ascending the rankings again next year."

GlobalTranz has achieved extraordinary success as a result of its unique business model that combines both direct sales and agent models. The company's agents receive comprehensive support and access to GlobalTranz's proprietary technology platforms and back-office that allow agents to build their own lucrative businesses. GlobalTranz's Direct Sales organization leverages the same technology platforms and back-office to drive business in other segments of the market. The combination of these models is fueling GlobalTranz's growth and positions the company to scale through the attainment of more market share. Farrell added, "We



have a unique opportunity to leverage the disruption we are causing in the market to drive growth organically, through alternative revenue models and by acquisition."

About GlobalTranz

Founded in 2003, GlobalTranz is a privately held, technology-enabled logistics company specializing in freight management services including LTL, Full Truckload, Supply Chain Management, and Domestic Air/Expedited shipping for a customer base of over 25,000 shippers. Their team focuses on innovative technology and partnering with sales professionals that possess energy, insight and a fervent customer service mentality. In 2016, Transport Topics Announced GlobalTranz as the 12th Largest Freight Brokerage Firm in the US. GlobalTranz is a leading company in the \$157 Billion Dollar third-party logistics industry, with annual revenue of \$500M+.

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