

F&I Express® Completes Integration With Wayne Reaves Software

Integration with F&I Express allows Wayne Reaves Software to provide their automotive dealerships F&I digital contracting.

Grapevine, TX ([PRWEB](#)) June 28, 2016 -- F&I Express announced today the completion of integration with dealer management software (DMS) provider, Wayne Reaves. F&I Express, a digital solution that allows dealers to electronically secure customer signatures and transmit contracts and other required data directly to participating sources, adds Wayne Reaves Software to its growing portfolio of menu and DMS partnerships.

The incorporation of F&I Express eContracting within the Wayne Reaves DMS allows for a streamlined process for dealers. Within the DMS, Dealers are able to digitally send the customer's deal information directly over to F&I Express to complete the contract. F&I Managers are ensured of 100% accuracy and error-free contracts with a few clicks, sending the contract digitally to the customer for signatures. Once completed, the digital contract can be easily tracked and submitted.

“This new integration with Wayne Reaves will now further simplify the electronic contracting process - eliminating the need for dealers to re-enter contract data into the DMS,” said Brian Reed, President and CEO of F&I Express. “The integration with Wayne Reaves allows us to serve a wider range of dealers and provides them with new functionality that streamlines the total process. Dealers who use eContracting with Wayne Reaves DMS integration will find the process to be error-free and even more efficient.”

eContracting allows dealers to significantly modernize their processes. It automates critical checkpoints by ensuring that required fields and signatures are entered and contract requirements are met during the review process. In addition, dealers now have access to over 120 providers through the connection with F&I Express.

“Wayne Reaves' car dealer management software provides an easy way to manage every aspect of the business,” said Jason Reaves, President of Wayne Reaves. “Now with our integration with F&I Express, our customers are able to easily pull accurate rates for providers and submit contracts electronically, 100% error-free.”

The integration between Wayne Reaves and F&I Express significantly improves the process for independent dealers. All web-based, customers can be met where they choose and the contracts can be completed instantly. Independent dealers now have more options than ever to serve their customers.



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