

## Dent Wizard Teams up with F&I Express to Offer Digital Solution for Automotive Dealerships

Dent Wizard joins more than 95 aftermarket F&I product providers in the F&I Express eContracting network.

Dallas, Texas (<u>PRWEB</u>) November 05, 2015 -- Dent Wizard, the leading provider of automotive SMART (small to medium area repair techniques) reconditioning services and paintless dent repair (PDR), has joined F&I Express, the largest automotive F&I aftermarket product network.

"We have been looking forward to Dent Wizard's integration with F&I Express," said Brian Reed, President and CEO of <u>F&I Express</u>. "This digital solution supports F&I managers to accurately eRate and eContract F&I products and services instantly within a deal. It really simplifies the process and allows the F&I managers to focus on the customer's deal, not the paperwork."

"Dealers who provide the best customer experience will have a leg up in the marketplace and win the most deals," said Lindsey Bird, Vice President of Aftersales for Dent Wizard. "In an increasingly competitive marketplace, we want to provide dealerships with every opportunity to improve their customer CSI. <u>eContracting</u> with F&I Express is just the beginning and we look forward to additional digital advancements with them in the new year."

Currently, F&I Express is working with many auto retailers across the US to improve F&I processes. The company has aggregated a <u>network</u> of nearly 100 automotive aftermarket insurance providers in an online portal accessible by its dealers.

## ABOUT F&I EXPRESS

Since 2008, F&I Express has been dedicated to bringing aftermarket sales into the digital age. With innovative technology that cuts costs, increases efficiency, F&I Express helps its dealer clients' CSI ratings by providing a faster and error-free process to eRate, eContract and eRegister all of their aftermarket products on one platform.

Established by international company Intersection Technologies Inc., F&I Express has a network of more than 95 aftermarket providers. By moving product and pricing information online, F&I Express provides all parties the instant online data access they want with simplicity and transparency. The company's ExpressDigitalMedia solution allows automotive retailers and aftermarket insurance providers to engage customers online and earlier in the shopping process with updated media and informative tools to simplify the buying process. The ExpressRecoveriesSM program helps auto finance sources improve recoveries and compliance for ancillary product cancellations. For more information about our innovative technology solutions, please visit fandiexpress.com or follow us on Twitter@fandiexpress.

## ABOUT DENT WIZARD

Dent Wizard International has been the leader in the development of Paintless Dent Removal ("PDR") technology since its establishment in 1983, and today is North America's leading provider of SMART Repairs (Small to Medium Area Repair Techniques). Dent Wizard provides on-site reconditioning services and products to the automotive industry through its relationships with dealerships, auto auctions, body shops, rental companies, and insurance companies. Dent Wizard provides a full-suite of automotive reconditioning services including: PDR, minor paint repair, wheel repair, chip and scratch repair, bumper repair, headlight brightening,



interior repair, exterior blackout, and hail damage repair. Dent Wizard also offers multiple branded appearance protection programs and service plans, such as Ding Shield. The Company is based in St. Louis, Missouri and operates throughout the United States and Canada. For more information visit <u>www.dentwizard.com</u> or call 866-282-0544.

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**Contact Information Brian Reed** Intersection Technologies - F&I Express <u>http://FandIExpress.com</u> +1 817-527-8683

**Glynis Eckert** F&I Express <u>http://FandIExpress.com</u> 817-527-8771

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