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**THEFT RELATED LOSSES
CLASS I MOTOR CARRIERS
OF GENERAL FREIGHT**

1972 THROUGH 1974



DECEMBER 1975

PREPARED BY
U.S. DEPARTMENT OF TRANSPORTATION
OFFICE OF TRANSPORTATION SECURITY

WASHINGTON, D.C. 20591

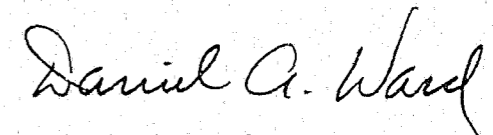
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FOREWORD

Executive Order 11836 issued January 27, 1975, formally established the National Cargo Security Program. Among other things, the Executive Order assigns to the Secretary of Transportation responsibility for the collection and analysis of cargo loss data for all modes of transportation, and the preparation and publication of periodic reports on the nature and trend of national theft-related cargo losses.

This report summarizes three years of economic data submitted to the Interstate Commerce Commission by Class I Motor Carriers of General Freight. Subsequent analysis of this data has revealed a very small but distinguishable trend toward reduction in the relationship of theft-related losses to gross revenues.

Similar reports will follow periodically to provide a continuing measurement of trends and the effectiveness of a voluntary and cooperative National Cargo Security Program.



Daniel A. Ward
Director of Transportation Security

NCJRS

AUG 18 1976

ACQUISITIONS

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INTRODUCTION

Starting with the 3-month period beginning October 1, 1971, motor common carriers of property with average annual gross operating revenues of \$1 million or more are required to file quarterly reports of freight loss and damage claims. The reports prescribed by the Interstate Commerce Commission, Docket 35345, *Quarterly Report of Freight Loss and Damage Claims (QFL&D)*, 339 ICC 678, are designed to gather, on a uniform basis, statistical facts relative to the extent and scope of losses sustained by the motor carrier industry resulting from theft of goods in transit. This publication is compiled from these quarterly loss and damage reports filed by the motor carriers under the ICC order.

The Theft-Related Losses, Class I Motor Carriers of General Freight Report is divided into three parts: The United States Summary; The ICC Regional Summaries; and The TRINC's Regional Summaries.

The United States Summary presents eleven columnar entries for the whole of the nation with data presented on both a quarterly and calendar year basis. The ICC Regional Summaries present the same eleven columnar items arranged by each of the nine ICC regional areas. Each area is titled at the top of each page by both number and region name as well as described by map and area encompassed at the bottom of each page. The TRINC's Regional Summaries present the same eleven columnar items by each of the twenty TRINC regional areas. These are territorial groups defined and established by the TRINC's Transportation Consultants, a Division of Dunn and Bradstreet, Inc. Definitions of each grouping appear at the bottom of each TRINC's summary page along with the TRINC's alpha notation at the top of each page.

DEFINITION OF TERMS

The following definitions and glossary of terms have been used in presenting the data:

TIME PERIOD: The calendar year (CY) by quarters, 1-January, February, March; 2-April, May, June; 3- July, August, September; and 4-October, November, December.

OPERATING REVENUE: The gross revenue of a carrier derived from freight operations.

THEFT-RELATED LOSSES (TRL): The summation in dollars of claims paid during the reporting period for shortage, theft, and pilferage, and hijacking.

CLAIMS PAID ALL CAUSES (CPAC): The total claims paid in dollars for all causes for the period of time indicated.

GROSS OPERATING PROFIT: Profit before taxes and other unusual costs.

RATIO CPAC TO REVENUE—PERCENT: This is commonly known as the "claims ratio" which is the CPAC divided by the total operating revenue and multiplied by 100, thus expressing the answer as a percent. This ratio is based upon gross claims paid before receipt of salvage and insurance recoveries.

RATIO OF THEFT RELATED LOSS TO REVENUE—PERCENT: The ratio of theft related losses as previously defined, divided by the operating revenue and multiplied by 100 in order to express it as a percent.

CARGO INSURANCE PREMIUM: The cost of cargo insurance paid to outside companies.

INSURANCE COSTS RECOVERED: Payments from the insurance companies to the motor carrier.

RATIO OF NET INSURANCE COSTS TO REVENUE: The cost of insurance premiums less insurance costs recovered divided by total operating revenue and multiplied by 100 in order to express it as a percent.

RATIO OF TRL TO SUM OF TRL AND GROSS PROFIT: The ratio resulting from the division of the TRL by the sum of Gross Profit and TRL, then multiplied by 100 in order to express it as a percent (the denominator of this ratio could be expressed as "potential profit," or the profit that would have been realized had there been none of the TRL shown, hence the sum of TRL and gross profit).

NUMBER OF CARRIERS: This entry represents the number of carriers whose individual reports are included for the time period and the regional area. In some instances, the number of carriers reporting will be fewer than shown in the QFL&D report. The difference is attributable to the fact that this report totals only those carriers reporting theft-related losses.

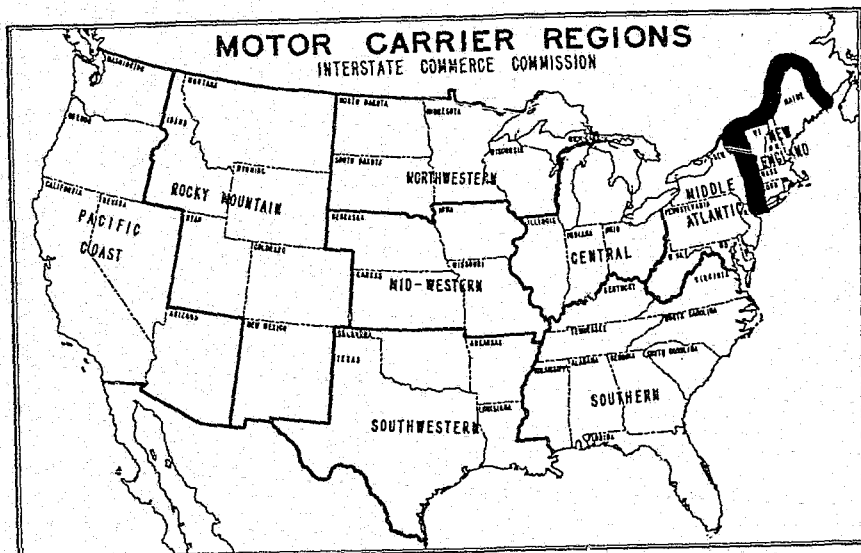
Summary of Motor Common Carriers of General Freight

PAGE 1

UNITED STATES SUMMARY

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, X	NUMBER OF CARRIERS
CY 1972 QTR 1	2,238,062	16,054	31,672	124,520	1.42	.72	4,627	1,405	.14	11.42	665
CY 1972 QTR 2	2,438,759	16,271	31,988	166,730	1.31	.67	4,932	1,035	.16	8.89	692
CY 1972 QTR 3	2,397,569	13,524	28,711	165,032	1.20	.57	4,398	1,265	.13	7.61	694
CY 1972 QTR 4	2,694,738	14,891	33,423	141,498	1.24	.55	4,470	1,224	.12	9.52	678
TOTAL CY 1972	9,769,129	60,810	125,794	597,780	1.29	.62	18,427	4,929	.14	9.23	
CY 1973 QTR 1	2,630,919	16,171	34,016	129,491	1.29	.61	4,442	1,124	.13	11.10	680
CY 1973 QTR 2	2,755,861	17,235	36,325	163,941	1.32	.63	4,570	1,438	.11	9.51	681
CY 1973 QTR 3	2,693,414	15,281	33,924	109,223	1.26	.57	4,039	801	.12	12.27	680
CY 1973 QTR 4	3,127,184	19,154	42,029	122,909	1.34	.61	4,526	1,383	.10	13.48	675
TOTAL CY 1973	11,207,378	67,841	146,293	525,564	1.31	.61	17,577	4,747	.11	11.43	
CY 1974 QTR 1	2,807,779	18,289	37,664	143,698	1.34	.65	4,093	1,280	.10	11.29	664
CY 1974 QTR 2	3,140,449	22,510	46,331	221,739	1.48	.72	4,243	1,455	.09	9.22	693
CY 1974 QTR 3	3,046,047	20,109	42,459	130,390	1.39	.66	4,451	1,293	.10	13.36	699
CY 1974 QTR 4	3,176,112	21,477	47,452	171,856	1.49	.68	4,427	1,948	.08	11.11	671
TOTAL CY 1974	12,170,387	82,385	173,905	667,683	1.43	.68	17,214	5,977	.09	10.98	

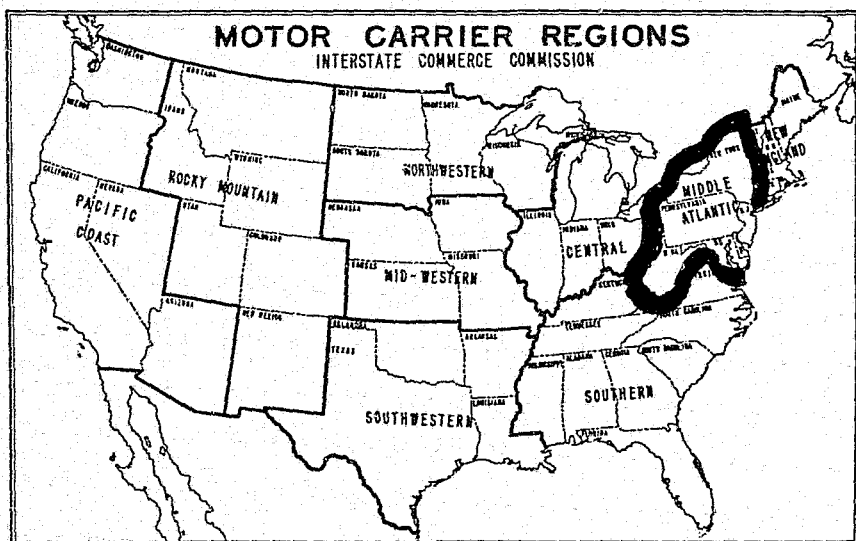
ICC REGION 1		NEW ENGLAND REGION									
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	87,086	576	949	2,635	1.09	.66	360	55	.35	17.94	56
CY 1972 QTR 2	92,809	530	880	5,438	.95	.57	351	60	.31	8.88	57
CY 1972 QTR 3	89,280	390	736	5,433	.82	.44	326	53	.31	6.69	55
CY 1972 QTR 4	101,168	472	943	4,065	.93	.47	329	81	.25	10.41	55
TOTAL CY 1972	370,343	1,968	3,508	17,571	.95	.53	1,365	247	.30	10.07	
CY 1973 QTR 1	93,101	513	1,014	1,405	1.09	.55	296	95	.22	26.76	54
CY 1973 QTR 2	97,129	544	1,001	3,820	1.03	.56	297	194	.11	12.47	51
CY 1973 QTR 3	94,900	395	742	1,895	.78	.42	261	70	.20	17.23	51
CY 1973 QTR 4	106,372	467	908	3,253	.85	.44	289	67	.21	12.55	52
TOTAL CY 1973	391,501	1,919	3,665	10,373	.94	.49	1,143	427	.18	15.61	
CY 1974 QTR 1	80,987	503	958	2,422	1.18	.62	214	249	.24	17.18	48
CY 1974 QTR 2	104,439	494	1,077	5,975	1.03	.47	276	134	.14	7.63	51
CY 1974 QTR 3	96,578	471	889	1,713	.92	.49	274	110	.17	21.57	52
CY 1974 QTR 4	94,386	570	1,134	1,254	1.20	.60	231	163	.07	31.24	50
TOTAL CY 1974	376,391	2,037	4,059	11,364	1.08	.54	995	657	.09	15.20	



New England Region

- Connecticut
- Maine
- Massachusetts
- New Hampshire
- Rhode Island
- Vermont

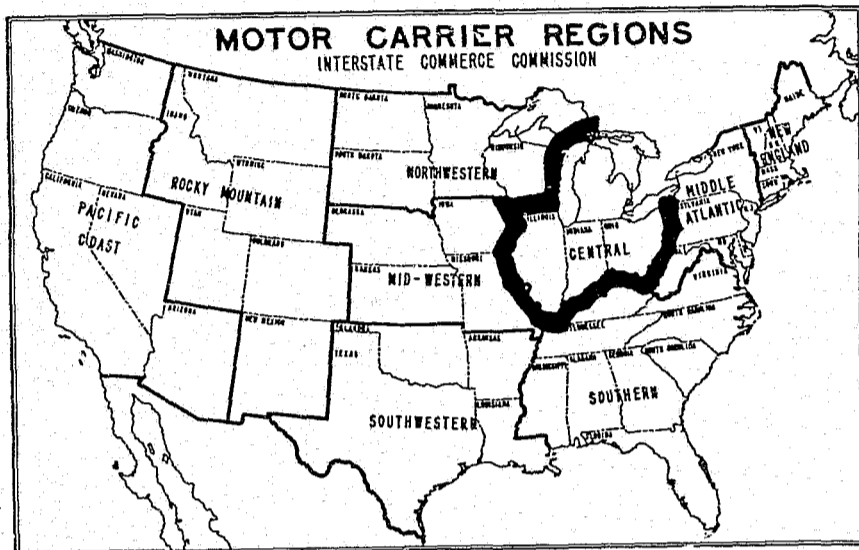
ICC REGION 2		MIDDLE ATLANTIC REGION									
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	410,038	4,153	6,333	14,451	1.54	1.01	1,209	413	.19	22.32	138
CY 1972 QTR 2	444,961	4,497	7,117	20,065	1.60	1.01	1,347	427	.21	18.31	149
CY 1972 QTR 3	453,731	4,023	6,355	20,823	1.40	.89	1,193	463	.16	16.19	158
CY 1972 QTR 4	485,774	3,749	6,197	21,155	1.28	.77	1,265	416	.17	15.05	151
TOTAL CY 1972	1,794,504	16,422	26,001	76,494	1.45	.92	5,015	1,719	.18	17.67	
CY 1973 QTR 1	481,827	4,298	6,828	13,440	1.42	.89	1,120	276	.18	24.23	149
CY 1973 QTR 2	499,415	4,505	7,482	20,908	1.50	.90	1,107	408	.14	17.73	150
CY 1973 QTR 3	490,420	3,868	6,506	11,770	1.33	.79	1,081	332	.15	24.73	152
CY 1973 QTR 4	588,755	4,815	8,234	18,412	1.40	.82	1,198	463	.12	20.73	148
TOTAL CY 1973	2,060,417	17,486	29,050	64,530	1.41	.85	4,506	1,479	.15	21.32	
CY 1974 QTR 1	538,301	4,661	7,360	21,620	1.37	.87	1,091	312	.14	17.74	156
CY 1974 QTR 2	599,081	5,006	8,000	26,216	1.34	.84	1,082	328	.13	16.03	157
CY 1974 QTR 3	525,402	4,739	7,534	17,764	1.43	.90	1,072	399	.13	21.06	160
CY 1974 QTR 4	546,513	4,321	7,363	12,567	1.35	.79	1,066	404	.12	25.59	148
TOTAL CY 1974	2,209,298	18,727	30,257	78,167	1.37	.85	4,311	1,443	.13	19.33	



Middle Atlantic Region

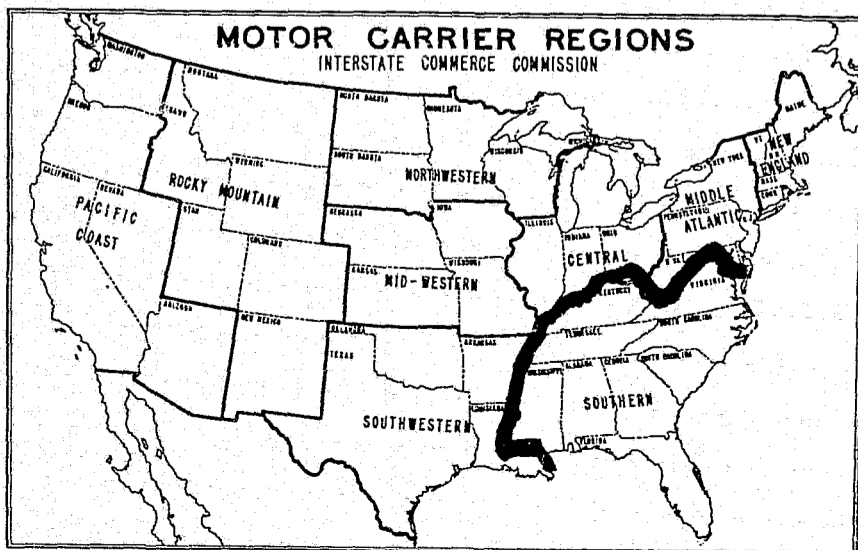
- Delaware
- District of Columbia
- Maryland
- New Jersey
- New York
- Pennsylvania
- West Virginia

ICC REGION 3		CENTRAL REGION										
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS	
CY 1972 QTR 1	679,542	3,778	8,068	43,525	1.19	.56	1,324	309	.15	7.99	159	
CY 1972 QTR 2	761,476	4,144	8,528	53,274	1.12	.54	1,391	128	.17	7.22	169	
CY 1972 QTR 3	737,530	3,524	7,969	53,298	1.08	.48	990	177	.11	6.20	167	
CY 1972 QTR 4	835,402	3,808	9,460	42,877	1.13	.46	986	251	.09	8.16	158	
TOTAL CY 1972	3,013,950	15,254	34,024	192,974	1.13	.51	4,691	866	.13	7.33		
CY 1973 QTR 1	820,328	4,324	9,740	50,971	1.19	.53	888	177	.09	7.82	162	
CY 1973 QTR 2	865,799	4,855	10,114	54,170	1.17	.56	961	221	.09	8.23	166	
CY 1973 QTR 3	857,687	4,290	10,100	39,603	1.18	.50	979	73	.11	9.77	167	
CY 1973 QTR 4	1,004,423	5,521	12,352	55,626	1.23	.55	1,151	271	.09	9.03	163	
TOTAL CY 1973	3,548,238	18,990	42,306	200,370	1.19	.54	3,979	743	.09	8.66		
CY 1974 QTR 1	839,795	4,740	10,345	42,500	1.23	.56	941	137	.10	10.03	161	
CY 1974 QTR 2	963,392	5,586	12,335	90,066	1.28	.58	999	381	.06	5.84	170	
CY 1974 QTR 3	956,153	5,390	12,035	42,444	1.26	.56	1,040	175	.09	11.27	167	
CY 1974 QTR 4	1,039,291	6,303	14,355	100,173	1.38	.61	1,139	501	.06	5.92	163	
TOTAL CY 1974	3,798,628	22,019	49,069	275,183	1.29	.58	4,118	1,194	.08	7.41		



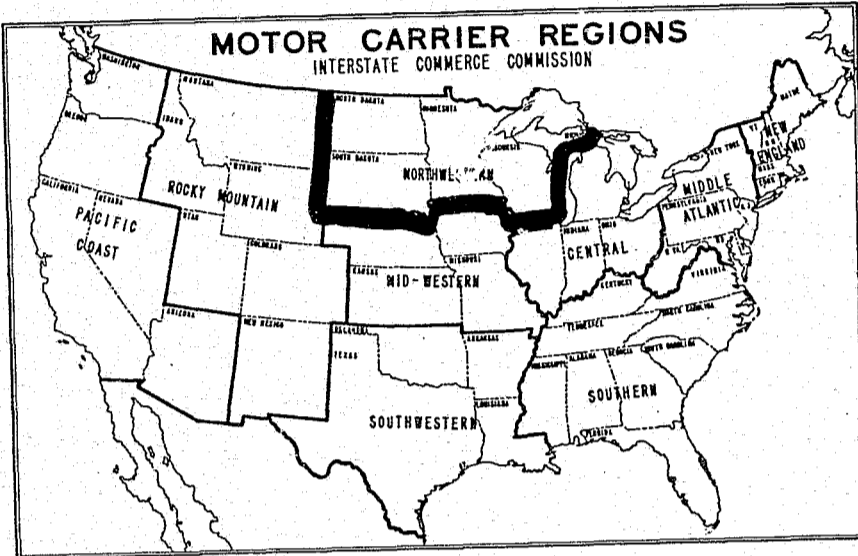
- Central Region
- Illinois
 - Indiana
 - Michigan
 - (Lower peninsula)
 - Ohio

ICC REGION 4		SOUTHERN REGION										
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS	
CY 1972 QTR 1	375,912	2,406	5,169	29,098	1.38	.64	709	109	.16	7.64	106	
CY 1972 QTR 2	389,499	2,452	5,084	34,387	1.31	.63	780	209	.15	6.66	107	
CY 1972 QTR 3	391,234	1,921	4,409	34,274	1.13	.49	723	109	.16	5.31	104	
CY 1972 QTR 4	462,792	2,247	5,373	27,719	1.16	.49	755	152	.13	7.50	107	
TOTAL CY 1972	1,619,435	9,026	20,035	125,478	1.24	.56	2,966	579	.15	6.71		
CY 1973 QTR 1	432,503	2,384	5,149	27,202	1.19	.55	1,022	270	.17	8.06	103	
CY 1973 QTR 2	444,558	2,629	6,010	34,022	1.35	.59	1,004	103	.18	7.17	101	
CY 1973 QTR 3	375,778	2,222	5,024	16,800	1.34	.59	617	108	.14	11.68	100	
CY 1973 QTR 4	502,845	3,021	7,030	32,941	1.40	.60	711	124	.12	8.40	101	
TOTAL CY 1973	1,755,684	10,255	23,214	110,965	1.32	.58	3,353	685	.15	8.46		
CY 1974 QTR 1	472,671	3,229	6,228	34,104	1.32	.64	769	327	.09	8.16	102	
CY 1974 QTR 2	498,994	3,492	7,567	35,172	1.52	.70	805	371	.09	9.03	105	
CY 1974 QTR 3	483,570	3,180	7,178	23,200	1.48	.66	823	129	.14	12.05	102	
CY 1974 QTR 4	493,057	3,678	8,403	20,933	1.70	.74	880	239	.13	14.95	103	
TOTAL CY 1974	1,949,092	13,379	29,376	113,409	1.51	.69	3,278	1,065	.11	10.55		



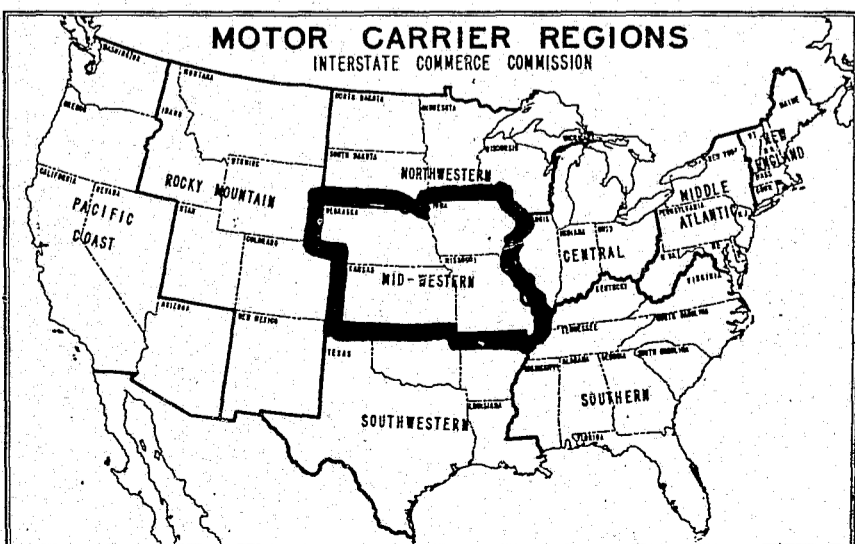
- Southern Region
- Alabama
 - Florida
 - Georgia
 - Kentucky
 - Mississippi
 - North Carolina
 - South Carolina
 - Tennessee
 - Virginia

ICC REGION 5		NORTHWESTERN REGION									
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	72,782	484	1,128	2,437	1.55	.67	194	123	.10	16.57	29
CY 1972 QTR 2	93,400	532	1,208	6,505	1.29	.57	227	45	.19	7.57	30
CY 1972 QTR 3	97,737	430	1,118	6,515	1.14	.44	235	75	.16	6.19	30
CY 1972 QTR 4	111,355	533	1,464	8,988	1.31	.48	248	55	.17	5.59	29
TOTAL CY 1972	375,274	1,979	4,918	24,445	1.31	.53	903	299	.16	7.49	
CY 1973 QTR 1	106,326	509	1,404	5,824	1.32	.48	240	60	.17	8.04	31
CY 1973 QTR 2	113,722	547	1,454	7,075	1.28	.48	229	35	.17	7.18	31
CY 1973 QTR 3	116,677	467	1,346	5,703	1.15	.40	230	51	.15	7.57	30
CY 1973 QTR 4	134,012	600	1,734	7,924	1.29	.45	252	46	.15	7.04	30
TOTAL CY 1973	470,737	2,124	5,937	26,526	1.26	.45	951	192	.16	7.41	
CY 1974 QTR 1	119,562	539	1,439	5,397	1.20	.45	207	27	.15	9.08	27
CY 1974 QTR 2	129,759	576	1,642	10,356	1.27	.44	244	45	.15	5.27	30
CY 1974 QTR 3	131,596	659	1,746	6,737	1.33	.50	236	50	.14	8.91	31
CY 1974 QTR 4	171,819	815	2,099	5,937	1.22	.47	227	87	.08	12.08	31
TOTAL CY 1974	552,734	2,589	6,926	28,427	1.25	.47	913	209	.13	8.35	



- Northwestern Region
 Michigan
 (Upper Peninsula)
 Minnesota
 North Dakota
 South Dakota
 Wisconsin

ICC REGION 6		MIDWESTERN REGION									
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	79,844	689	1,406	5,692	1.76	.86	233	197	.05	10.80	47
CY 1972 QTR 2	86,345	499	1,135	7,008	1.31	.58	238	48	.22	6.65	47
CY 1972 QTR 3	87,411	407	1,051	7,084	1.20	.47	246	80	.19	5.44	49
CY 1972 QTR 4	96,231	441	1,149	4,257	1.19	.46	253	18	.24	9.38	49
TOTAL CY 1972	349,831	2,036	4,741	24,041	1.36	.58	971	342	.18	7.81	
CY 1973 QTR 1	94,283	457	1,156	6,721	1.23	.49	252	47	.22	6.37	49
CY 1973 QTR 2	96,748	493	1,132	6,749	1.17	.51	271	92	.19	6.80	49
CY 1973 QTR 3	107,263	500	1,302	5,206	1.21	.47	221	49	.16	8.77	49
CY 1973 QTR 4	111,761	598	1,519	4,622	1.36	.54	245	30	.19	11.46	50
TOTAL CY 1973	410,054	2,049	5,108	23,298	1.25	.50	989	218	.19	8.08	
CY 1974 QTR 1	109,166	725	1,559	7,625	1.43	.66	266	49	.20	8.68	45
CY 1974 QTR 2	117,708	741	1,618	8,749	1.37	.63	241	41	.17	7.81	45
CY 1974 QTR 3	115,514	763	1,831	4,250	1.58	.66	275	135	.12	15.23	48
CY 1974 QTR 4	109,645	781	1,809	909	1.65	.71	244	143	.09	46.21	45
TOTAL CY 1974	452,032	3,010	6,817	21,533	1.51	.67	1,026	368	.15	12.27	

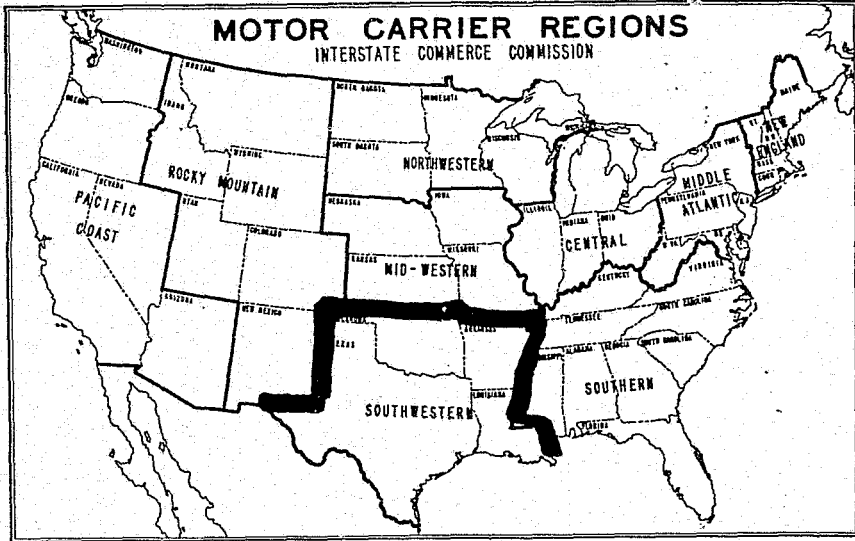


- Mid-Western Region
 Iowa
 Kansas
 Missouri
 Nebraska

ICC REGION 7

SOUTHWESTERN REGION

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	183,027	1,560	3,388	14,042	1.85	.85	223	12	.12	10.00	33
CY 1972 QTR 2	188,993	1,406	3,219	16,714	1.70	.74	224	9	.11	7.76	33
CY 1972 QTR 3	194,505	1,184	2,998	16,714	1.54	.61	186	141	.02	6.62	33
CY 1972 QTR 4	199,245	1,445	3,574	16,544	1.79	.73	188	56	.07	8.03	33
TOTAL CY 1972	765,763	5,595	13,178	64,014	1.72	.73	821	219	.08	8.04	
CY 1973 QTR 1	207,874	1,320	3,243	13,637	1.56	.64	211	57	.07	8.83	33
CY 1973 QTR 2	220,777	1,301	3,384	16,333	1.53	.59	234	51	.08	7.38	32
CY 1973 QTR 3	223,005	1,262	3,397	12,490	1.52	.57	235	23	.09	9.18	32
CY 1973 QTR 4	233,054	1,633	4,148	11,687	1.78	.70	253	97	.07	12.26	32
TOTAL CY 1973	884,710	5,517	14,172	54,147	1.60	.62	933	228	.08	9.25	
CY 1974 QTR 1	232,025	1,654	4,092	16,068	1.76	.71	190	29	.07	9.33	31
CY 1974 QTR 2	255,798	2,198	4,846	18,300	1.89	.86	192	27	.06	10.72	33
CY 1974 QTR 3	261,303	2,137	4,854	14,632	1.86	.82	225	105	.05	12.74	34
CY 1974 QTR 4	234,896	2,268	5,244	14,252	2.23	.97	169	97	.03	13.73	33
TOTAL CY 1974	984,022	8,256	19,036	63,252	1.93	.84	775	258	.05	11.55	



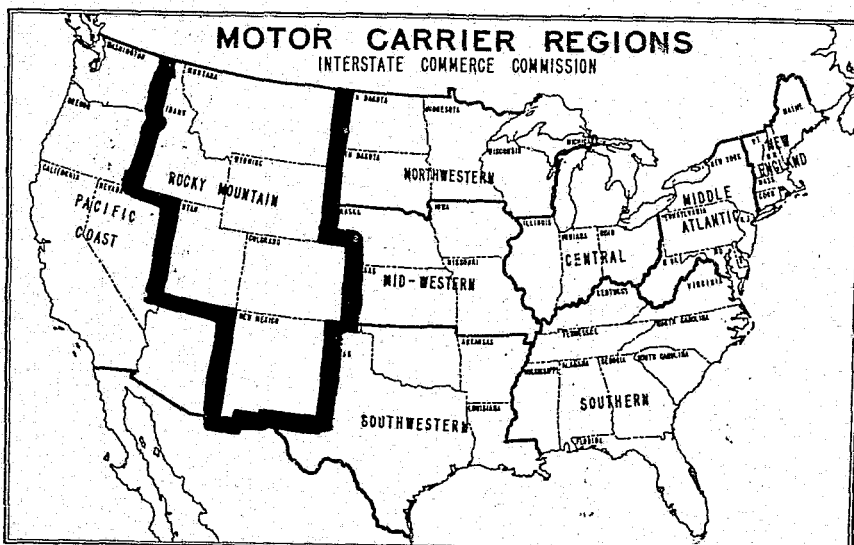
Southwestern Region

- Arkansas
- Louisiana
- Oklahoma
- Texas

ICC REGION 8

ROCKY MOUNTAIN REGION

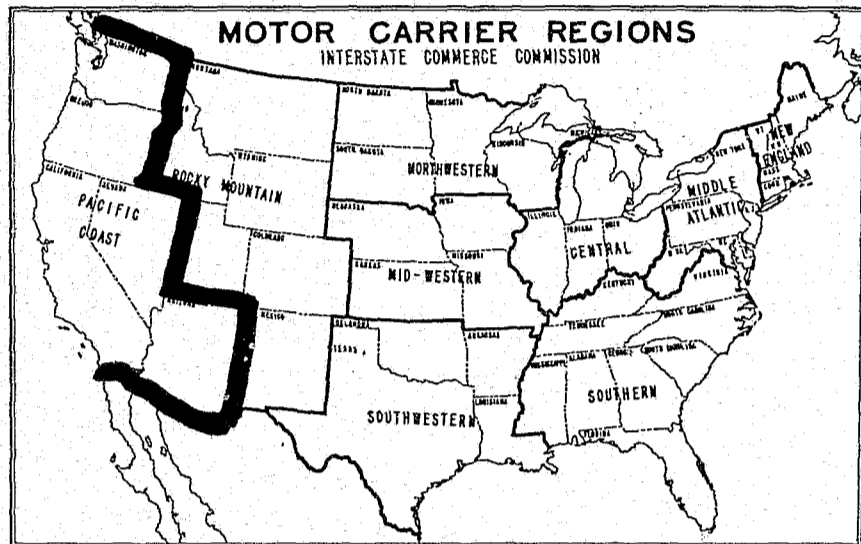
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	89,407	542	1,304	3,531	1.46	.61	126	61	.07	13.31	17
CY 1972 QTR 2	95,120	539	1,227	6,217	1.29	.57	103	31	.08	8.22	17
CY 1972 QTR 3	96,259	409	1,137	6,017	1.18	.43	257	21	.25	6.37	17
CY 1972 QTR 4	106,338	513	1,338	5,328	1.26	.48	145	23	.12	8.79	18
TOTAL CY 1972	387,124	2,003	5,006	20,893	1.29	.52	631	136	.13	8.75	
CY 1973 QTR 1	97,119	498	1,325	2,934	1.36	.51	121	55	.07	14.50	18
CY 1973 QTR 2	103,687	517	1,374	5,832	1.32	.50	159	52	.10	8.14	18
CY 1973 QTR 3	104,616	522	1,312	3,788	1.25	.50	152	33	.11	12.12	18
CY 1973 QTR 4	118,845	683	1,781	5,088	1.50	.57	147	142	.00	11.84	18
TOTAL CY 1973	424,267	2,220	5,791	17,642	1.37	.52	580	281	.07	11.18	
CY 1974 QTR 1	91,125	571	1,330	4,141	1.46	.63	138	40	.11	12.12	18
CY 1974 QTR 2	118,627	751	1,686	7,570	1.42	.63	148	47	.09	9.02	19
CY 1974 QTR 3	119,635	659	1,674	4,971	1.40	.55	195	49	.12	11.71	20
CY 1974 QTR 4	144,744	850	2,092	6,745	1.45	.59	161	96	.05	11.19	20
TOTAL CY 1974	474,132	2,831	6,782	23,427	1.43	.60	642	232	.09	10.70	



Rocky Mountain Region

- Colorado
- Idaho
- Montana
- New Mexico
- Utah
- Wyoming

ICC REGION 9				PACIFIC REGION							
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, X	NUMBER OF CARRIERS
CY 1972 QTR 1	260,434	1,866	3,927	9,109	1.51	.72	249	127	.05	17.00	80
CY 1972 QTR 2	286,156	1,672	3,590	17,322	1.25	.58	270	77	.07	8.80	83
CY 1972 QTR 3	249,882	1,305	2,940	14,874	1.18	.52	242	147	.04	8.07	84
CY 1972 QTR 4	296,432	1,684	3,925	10,565	1.32	.57	303	172	.04	13.75	78
TOTAL CY 1972	1,092,904	6,527	14,382	51,870	1.32	.60	1,064	522	.05	11.18	
CY 1973 QTR 1	297,559	1,867	4,157	7,357	1.40	.63	292	89	.07	20.24	81
CY 1973 QTR 2	314,026	1,844	4,375	15,032	1.39	.59	308	201	.03	10.93	83
CY 1973 QTR 3	323,068	1,756	4,195	11,968	1.30	.54	263	62	.06	12.79	81
CY 1973 QTR 4	327,110	1,816	4,322	-16,644	1.32	.56	280	143	.04	LOSS	81
TOTAL CY 1973	1,261,771	7,283	17,050	17,713	1.35	.58	1,144	495	.05	29.14	
CY 1974 QTR 1	324,140	1,867	4,353	9,821	1.34	.58	277	111	.05	15.98	76
CY 1974 QTR 2	352,119	3,667	7,554	19,335	2.15	1.04	256	82	.05	15.94	82
CY 1974 QTR 3	355,714	2,111	4,717	14,679	1.33	.59	311	140	.05	12.57	84
CY 1974 QTR 4	340,961	1,891	4,952	9,086	1.45	.55	311	218	.03	17.23	78
TOTAL CY 1974	1,372,943	9,536	21,577	52,921	1.57	.69	1,156	551	.04	15.27	



Pacific Region
 Arizona
 California
 Nevada
 Oregon
 Washington

TRINC REGION A											
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, X	NUMBER OF CARRIERS
CY 1972 QTR 1	23,667	162	249	626	1.05	.68	115	41	.31	20.52	31
CY 1972 QTR 2	27,030	128	212	1,647	.78	.47	108	29	.29	7.19	32
CY 1972 QTR 3	23,918	94	209	1,628	.87	.39	112	14	.41	5.46	31
CY 1972 QTR 4	27,314	190	336	782	1.23	.70	134	60	.27	19.58	31
TOTAL CY 1972	101,929	574	1,007	4,683	.99	.56	468	144	.32	10.91	
CY 1973 QTR 1	25,524	166	339	481	1.33	.65	107	52	.21	25.71	30
CY 1973 QTR 2	27,570	175	319	1,561	1.16	.64	124	72	.19	10.10	29
CY 1973 QTR 3	27,527	142	275	893	1.00	.52	102	51	.18	13.72	28
CY 1973 QTR 4	31,699	174	322	775	1.02	.55	120	60	.19	18.37	29
TOTAL CY 1973	112,320	658	1,255	3,710	1.12	.59	453	236	.19	15.07	
CY 1974 QTR 1	27,895	138	281	632	1.01	.49	114	35	.28	17.92	29
CY 1974 QTR 2	32,049	140	310	2,012	.97	.44	104	43	.19	6.51	30
CY 1974 QTR 3	29,215	198	338	598	1.16	.68	114	102	.04	24.91	31
CY 1974 QTR 4	28,406	133	351	-7	1.23	.47	89	23	.23	LOSS	29
TOTAL CY 1974	117,564	610	1,279	3,235	1.09	.52	422	202	.19	15.86	

TRINC TERRITORIAL GROUPINGS
 Motor Carriers of General Commodities

A NEW ENGLAND: Carriers operating predominately in New England. May have some traffic in the state of New York.

TRINC REGION B

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	201,082	2,319	3,381	6,862	1.68	1.15	589	218	.18	25.26	61
CY 1972 QTR 2	195,592	2,558	3,646	7,805	1.86	1.31	568	222	.18	24.69	61
CY 1972 QTR 3	203,289	2,213	3,323	8,446	1.63	1.09	510	147	.18	20.76	65
CY 1972 QTR 4	233,945	2,263	3,410	6,282	1.46	.97	469	150	.14	26.48	66
TOTAL CY 1972	833,909	9,353	13,761	29,395	1.65	1.12	2,137	737	.17	24.14	
CY 1973 QTR 1	213,818	2,664	3,759	6,561	1.76	1.25	464	116	.16	28.88	62
CY 1973 QTR 2	224,581	2,671	3,930	8,393	1.75	1.19	497	269	.10	24.14	63
CY 1973 QTR 3	217,770	2,632	3,834	3,490	1.76	1.21	463	146	.15	42.99	65
CY 1973 QTR 4	252,639	2,844	4,225	2,054	1.67	1.13	566	153	.16	58.06	64
TOTAL CY 1973	908,808	10,811	15,747	20,498	1.73	1.19	1,991	683	.14	34.53	
CY 1974 QTR 1	237,602	2,980	4,239	7,114	1.78	1.25	437	92	.15	29.52	63
CY 1974 QTR 2	279,024	3,518	4,849	7,133	1.74	1.26	433	167	.10	33.03	64
CY 1974 QTR 3	216,088	3,067	4,400	6,211	2.04	1.42	399	117	.13	33.05	62
CY 1974 QTR 4	215,167	2,585	3,752	992	1.74	1.20	360	157	.09	72.27	60
TOTAL CY 1974	947,882	12,151	17,241	21,450	1.82	1.28	1,629	533	.12	36.16	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

B MIDDLE ATLANTIC: Carriers operating interstate predominately in the states of New York, Pennsylvania, Delaware, Maryland, and Virginia. May have some traffic in the bordering states of Connecticut, Massachusetts, Vermont, Ohio and West Virginia.

TRINC REGION C

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	53,101	360	389	2,631	.73	.68	377	51	.61	12.05	59
CY 1972 QTR 2	58,597	377	504	3,737	.86	.64	353	125	.39	9.15	64
CY 1972 QTR 3	56,715	291	468	3,818	.83	.51	348	265	.15	7.07	65
CY 1972 QTR 4	57,675	269	480	1,143	.83	.47	383	117	.46	19.06	61
TOTAL CY 1972	226,088	1,297	1,841	11,329	.81	.57	1,462	558	.40	10.27	
CY 1973 QTR 1	60,160	267	479	2,319	.80	.44	325	44	.47	10.34	61
CY 1973 QTR 2	64,177	295	514	3,178	.80	.46	322	67	.40	8.50	63
CY 1973 QTR 3	59,769	292	473	2,013	.79	.49	338	95	.41	12.68	63
CY 1973 QTR 4	64,676	378	629	1,617	.97	.58	340	168	.27	18.93	60
TOTAL CY 1973	248,783	1,232	2,096	9,127	.84	.50	1,326	374	.38	11.90	
CY 1974 QTR 1	65,999	345	492	3,117	.75	.52	328	105	.34	9.98	69
CY 1974 QTR 2	70,815	262	504	4,539	.71	.37	354	63	.41	5.46	69
CY 1974 QTR 3	69,844	411	637	2,440	.91	.59	358	197	.23	14.41	71
CY 1974 QTR 4	64,576	271	582	108	.90	.42	362	114	.38	71.53	65
TOTAL CY 1974	271,235	1,290	2,215	10,204	.82	.48	1,401	479	.34	11.22	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

C NORTH MIDDLE ATLANTIC: Carriers operating east of the Susquehanna River in Pennsylvania, New Jersey, and New York. May have some traffic in Massachusetts, Connecticut and Vermont.

TRINC REGION D

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	108,871	485	1,041	5,013	.96	.45	200	15	.17	8.83	39
CY 1972 QTR 2	114,661	487	1,066	7,946	.93	.43	226	49	.15	5.78	43
CY 1972 QTR 3	110,894	377	861	7,776	.78	.34	227	33	.18	4.63	38
CY 1972 QTR 4	146,183	550	1,446	8,038	.99	.38	259	71	.13	6.40	42
TOTAL CY 1972	479,809	1,900	4,414	28,773	.92	.40	912	167	.16	6.19	
CY 1973 QTR 1	127,483	485	1,267	8,026	.99	.38	160	44	.09	5.70	39
CY 1973 QTR 2	146,876	513	1,316	10,139	.90	.35	198	36	.11	4.82	40
CY 1973 QTR 3	145,589	502	1,282	6,729	.88	.34	183	16	.11	6.94	40
CY 1973 QTR 4	171,703	722	1,672	10,923	.97	.42	230	76	.09	6.20	40
TOTAL CY 1973	591,651	2,222	5,537	35,817	.94	.38	771	172	.10	5.84	
CY 1974 QTR 1	146,461	606	1,361	8,748	.93	.41	233	38	.13	6.48	39
CY 1974 QTR 2	149,431	621	1,408	11,475	.94	.42	253	40	.14	5.13	39
CY 1974 QTR 3	145,735	584	1,399	7,174	.96	.40	260	57	.14	7.53	39
CY 1974 QTR 4	159,978	643	1,590	7,258	.99	.40	218	33	.12	8.13	35
TOTAL CY 1974	601,605	2,454	5,758	34,655	.96	.41	964	168	.13	6.61	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

D CENTRAL STATES: Carriers operating interstate predominately in the states of Wisconsin, Illinois, Michigan, Indiana; Ohio, and Western Pennsylvania including Pittsburgh. May have some traffic to points on the Mississippi and Ohio Rivers in adjoining territories.

TRINC REGION E

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	45,102	119	267	2,380	.59	.26	100	11	.20	4.74	38
CY 1972 QTR 2	52,154	123	297	3,648	.57	.24	108	12	.18	3.26	40
CY 1972 QTR 3	65,141	124	292	3,764	.45	.19	119	14	.16	3.18	42
CY 1972 QTR 4	57,101	138	344	2,489	.60	.24	114	14	.18	5.25	38
TOTAL CY 1972	219,499	503	1,200	12,281	.55	.23	442	52	.18	3.94	
CY 1973 QTR 1	61,481	160	396	3,900	.64	.26	115	44	.12	3.94	42
CY 1973 QTR 2	63,765	174	406	4,322	.64	.27	131	50	.13	3.87	42
CY 1973 QTR 3	62,720	122	324	1,936	.52	.19	132	15	.19	5.93	41
CY 1973 QTR 4	66,167	194	460	4,234	.70	.29	124	49	.11	4.37	41
TOTAL CY 1973	254,134	650	1,586	14,392	.62	.26	502	159	.14	4.32	
CY 1974 QTR 1	56,208	136	329	2,111	.59	.24	138	17	.21	6.04	43
CY 1974 QTR 2	64,628	210	512	3,457	.79	.32	135	48	.13	5.73	44
CY 1974 QTR 3	69,004	220	470	3,181	.68	.32	131	24	.16	6.47	42
CY 1974 QTR 4	81,124	319	589	2,069	.73	.39	132	38	.12	13.34	43
TOTAL CY 1974	270,963	884	1,900	10,818	.70	.33	536	127	.15	7.56	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

E CENTRAL STATES - EAST: Carriers operating predominately in Ohio, Michigan, and Western Pennsylvania, including Pittsburgh. May have some traffic into Eastern Indiana, Northern Kentucky, and West Virginia.

Summary of Motor Common Carriers of General Freight

TRINC REGION F

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	53,136	252	512	1,448	.96	.47	175	87	.16	14.84	56
CY 1972 QTR 2	97,592	234	483	2,572	.50	.24	177	28	.15	8.33	58
CY 1972 QTR 3	60,896	181	435	2,645	.71	.30	183	25	.26	6.41	58
CY 1972 QTR 4	60,959	194	553	-233	.91	.32	177	63	.19	LOSS	52
TOTAL CY 1972	272,583	862	1,983	6,432	.73	.32	711	204	.19	11.82	
CY 1973 QTR 1	62,495	209	567	2,062	.91	.33	179	37	.23	9.19	55
CY 1973 QTR 2	67,219	225	527	2,961	.78	.33	205	33	.26	7.06	56
CY 1973 QTR 3	65,424	176	438	1,122	.67	.27	246	16	.35	13.54	59
CY 1973 QTR 4	66,952	255	599	1,105	.89	.30	181	46	.20	18.73	54
TOTAL CY 1973	262,090	864	2,130	7,250	.81	.33	812	131	.26	10.65	
CY 1974 QTR 1	65,918	174	411	2,211	.62	.26	268	10	.39	7.29	55
CY 1974 QTR 2	71,734	251	594	4,086	.83	.35	186	29	.22	5.78	60
CY 1974 QTR 3	75,247	290	677	1,790	.90	.39	215	34	.24	13.93	59
CY 1974 QTR 4	74,169	398	909	1,247	1.23	.54	217	51	.22	24.19	59
TOTAL CY 1974	287,068	1,112	2,590	9,334	.90	.39	886	121	.27	10.65	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

F CENTRAL STATES-WEST: Carriers operating predominately in Illinois, Indiana, and Southern Wisconsin including Milwaukee. May have some traffic to points on the Ohio and Mississippi Rivers in adjoining territories.

Summary of Motor Common Carriers of General Freight

TRINC REGION G

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	108,221	1,007	1,848	13,028	1.71	.93	256	63	.18	7.17	67
CY 1972 QTR 2	112,757	1,044	1,848	14,203	1.64	.93	292	65	.20	6.85	68
CY 1972 QTR 3	112,945	845	1,534	14,163	1.36	.75	310	73	.21	5.63	65
CY 1972 QTR 4	135,876	929	1,859	9,962	1.37	.68	301	56	.18	8.53	67
TOTAL CY 1972	469,798	3,825	7,088	51,356	1.51	.81	1,159	257	.19	6.93	
CY 1973 QTR 1	122,568	1,003	1,963	8,859	1.60	.82	330	125	.17	10.17	64
CY 1973 QTR 2	126,285	1,113	2,276	13,478	1.80	.88	320	121	.16	7.63	65
CY 1973 QTR 3	127,603	1,078	2,175	11,083	1.70	.85	312	57	.20	8.87	64
CY 1973 QTR 4	131,247	1,139	2,365	13,338	1.80	.87	302	70	.18	7.87	64
TOTAL CY 1973	507,703	4,334	8,779	46,758	1.73	.85	1,264	372	.18	8.48	
CY 1974 QTR 1	129,438	1,132	2,066	15,306	1.60	.87	420	146	.21	6.89	66
CY 1974 QTR 2	141,796	1,410	2,718	15,292	1.92	.99	436	174	.18	8.44	67
CY 1974 QTR 3	142,001	1,314	2,529	10,727	1.78	.93	508	67	.31	10.92	66
CY 1974 QTR 4	131,962	1,528	2,979	9,932	2.26	1.16	528	148	.29	13.33	66
TOTAL CY 1974	545,197	5,385	10,292	51,257	1.89	.99	1,893	535	.25	9.51	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

G SOUTHERN: Carriers operating in the states of Kentucky, Mississippi, Virginia, South Carolina, North Carolina, Tennessee, Alabama, Georgia, and Florida. May have traffic in West Virginia and to the points on the Ohio and Mississippi Rivers in adjoining territories.

TRINC REGION H

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	94,616	706	1,536	5,395	1.62	.75	289	177	.12	11.57	65
CY 1972 QTR 2	119,629	615	1,471	10,014	1.23	.51	331	77	.21	5.78	67
CY 1972 QTR 3	124,979	528	1,335	10,100	1.07	.42	347	99	.20	4.97	69
CY 1972 QTR 4	138,392	594	1,614	8,262	1.17	.43	331	56	.20	6.71	69
TOTAL CY 1972	477,617	2,442	5,956	33,771	1.25	.51	1,299	409	.19	6.74	
CY 1973 QTR 1	134,259	628	1,669	8,747	1.24	.47	348	64	.21	6.69	69
CY 1973 QTR 2	141,018	631	1,599	9,196	1.13	.45	370	66	.22	6.42	69
CY 1973 QTR 3	154,333	665	1,798	7,462	1.17	.43	343	105	.15	8.16	68
CY 1973 QTR 4	159,599	745	2,121	8,572	1.33	.47	368	64	.19	8.00	70
TOTAL CY 1973	589,209	2,668	7,187	33,997	1.22	.45	1,429	299	.19	7.28	
CY 1974 QTR 1	154,879	834	2,043	9,711	1.32	.54	349	60	.19	7.91	62
CY 1974 QTR 2	171,998	906	2,304	14,096	1.34	.53	361	74	.17	6.04	65
CY 1974 QTR 3	174,950	1,007	2,488	8,874	1.42	.58	392	140	.14	10.19	70
CY 1974 QTR 4	196,814	1,065	2,719	3,490	1.38	.54	333	201	.07	23.38	65
TOTAL CY 1974	698,640	3,813	9,555	36,171	1.37	.55	1,434	475	.14	9.54	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

H MIDWEST: Carriers operating predominately in the ICC Midwestern and Northwestern Regions comprised of the states of North Dakota, South Dakota, Minnesota, Wisconsin, Nebraska, Iowa, Kansas, Missouri, and Illinois. May have some traffic in adjoining territories east of the Continental Divide.

TRINC REGION J

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	72,347	749	1,696	6,736	2.34	1.03	157	6	.21	10.00	27
CY 1972 QTR 2	75,593	694	1,558	8,255	2.06	.92	155	6	.20	7.76	27
CY 1972 QTR 3	78,171	606	1,563	8,255	2.00	.78	120	23	.12	6.84	27
CY 1972 QTR 4	76,221	863	2,031	6,305	2.66	1.13	119	30	.12	12.04	27
TOTAL CY 1972	302,332	2,913	6,848	29,551	2.26	.96	551	64	.16	8.97	
CY 1973 QTR 1	79,039	659	1,589	6,352	2.01	.83	138	55	.10	9.40	27
CY 1973 QTR 2	84,889	627	1,654	7,450	1.95	.74	160	23	.16	7.77	26
CY 1973 QTR 3	88,623	646	1,791	5,940	2.02	.73	158	23	.15	9.81	26
CY 1973 QTR 4	90,252	837	2,187	1,701	2.42	.93	173	75	.11	32.97	26
TOTAL CY 1973	342,802	2,768	7,221	21,443	2.11	.81	629	176	.13	11.43	
CY 1974 QTR 1	83,286	753	1,852	7,296	2.22	.90	104	23	.10	9.36	26
CY 1974 QTR 2	102,606	983	2,305	9,485	2.29	.98	114	25	.09	9.39	28
CY 1974 QTR 3	102,325	949	2,382	7,415	2.33	.93	145	60	.08	11.34	29
CY 1974 QTR 4	93,965	1,137	2,726	7,007	2.90	1.21	106	38	.07	13.96	28
TOTAL CY 1974	380,182	3,821	9,266	31,203	2.44	1.01	468	147	.08	10.91	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

J SOUTHWEST: Carriers operating predominately in the ICC Southwestern Region comprising the states of Oklahoma, Texas, Arkansas, and Louisiana. May have traffic in the bordering states of New Mexico, Kansas, Missouri, Tennessee, and Mississippi.

Summary of Motor Common Carriers of General Freight

TRINC REGION K

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	11,408	41	110	-227	.97	.36	31	6	.22	LOSS	20
CY 1972 QTR 2	13,957	45	129	679	.93	.32	37	10	.20	6.16	21
CY 1972 QTR 3	16,098	40	111	762	.69	.25	44	3	.25	4.93	23
CY 1972 QTR 4	14,834	50	147	82	.99	.34	52	1	.34	37.88	21
TOTAL CY 1972	56,297	175	497	1,296	.88	.31	163	19	.26	11.91	
CY 1973 QTR 1	13,272	41	121	-218	.91	.31	40	4	.27	LOSS	21
CY 1973 QTR 2	17,357	57	164	433	.94	.33	45	1	.25	11.60	23
CY 1973 QTR 3	19,038	70	185	597	.97	.37	42	2	.21	10.51	23
CY 1973 QTR 4	17,348	58	198	76	1.14	.33	42	4	.22	43.15	22
TOTAL CY 1973	67,008	225	668	888	1.00	.34	169	11	.24	20.25	
CY 1974 QTR 1	15,991	58	168	28	1.05	.36	40	2	.23	67.54	19
CY 1974 QTR 2	19,779	69	192	1,107	.97	.35	48	3	.23	5.84	21
CY 1974 QTR 3	17,366	47	162	649	.93	.27	70	0	.35	6.78	20
CY 1974 QTR 4	17,754	64	208	-233	1.17	.36	31	2	.16	LOSS	20
TOTAL CY 1974	70,890	239	730	1,551	1.03	.34	189	17	.24	13.33	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

K PACIFIC-NORTHERN: Carriers operating predominantly in the states of Washington, Oregon, Idaho, Montana, and Wyoming. May have some traffic in the PACIFIC-SOUTHERN territory.

Summary of Motor Common Carriers of General Freight

TRINC REGION L

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	80,139	531	917	1,876	1.14	.66	158	52	.13	22.06	56
CY 1972 QTR 2	88,637	468	922	3,996	1.04	.53	170	55	.13	10.49	58
CY 1972 QTR 3	78,233	341	686	3,211	.88	.44	185	101	.11	9.59	58
CY 1972 QTR 4	92,288	425	879	1,386	.95	.46	178	93	.09	23.45	53
TOTAL CY 1972	339,297	1,764	3,405	10,469	1.00	.52	692	301	.12	14.42	
CY 1973 QTR 1	91,852	471	995	788	1.08	.51	187	35	.17	37.41	56
CY 1973 QTR 2	96,891	467	1,037	3,588	1.07	.48	186	90	.10	11.52	56
CY 1973 QTR 3	97,029	413	943	2,382	.97	.43	158	36	.13	14.77	54
CY 1973 QTR 4	96,926	444	960	758	.99	.46	163	123	.04	36.93	55
TOTAL CY 1973	382,698	1,795	3,935	7,516	1.03	.47	694	284	.11	19.28	
CY 1974 QTR 1	91,966	494	1,083	2,044	1.18	.54	159	80	.09	19.47	52
CY 1974 QTR 2	108,654	698	1,351	2,716	1.24	.64	177	79	.09	20.45	56
CY 1974 QTR 3	113,962	688	1,255	2,702	1.10	.60	187	72	.10	20.30	59
CY 1974 QTR 4	108,866	577	1,240	-1,115	1.14	.53	182	64	.11	LOSS	53
TOTAL CY 1974	423,447	2,458	4,930	6,347	1.16	.58	705	296	.10	27.91	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

L PACIFIC-SOUTHERN: Carriers operating predominantly in the states of California, Arizona, and Nevada. May have some traffic in the PACIFIC-NORTHERN territory and New Mexico.

TRINC REGION M												
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS	
CY 1972 QTR 1	80,936	576	917	3,389	1.13	.71	259	84	.22	14.53	32	
CY 1972 QTR 2	95,108	668	1,120	6,331	1.18	.70	351	34	.33	9.97	35	
CY 1972 QTR 3	93,663	503	896	6,049	.96	.54	276	48	.24	7.67	35	
CY 1972 QTR 4	108,480	659	1,173	5,936	1.08	.61	322	152	.16	9.99	34	
TOTAL CY 1972	378,187	2,405	4,106	21,405	1.09	.64	1,207	317	.24	10.10		
CY 1973 QTR 1	101,973	647	1,198	3,636	1.17	.63	270	109	.16	15.12	35	
CY 1973 QTR 2	102,363	587	1,122	4,763	1.10	.57	237	147	.09	10.96	33	
CY 1973 QTR 3	101,025	454	863	2,717	.85	.45	231	25	.20	14.31	34	
CY 1973 QTR 4	114,689	638	1,229	5,384	1.07	.56	229	111	.10	10.60	34	
TOTAL CY 1973	420,049	2,326	4,412	16,500	1.05	.55	966	392	.14	12.36		
CY 1974 QTR 1	103,756	716	1,263	4,390	1.22	.69	216	245	-.03	14.02	31	
CY 1974 QTR 2	113,886	572	1,200	8,288	1.05	.50	218	156	.05	6.46	32	
CY 1974 QTR 3	108,013	562	1,020	3,257	.94	.52	200	28	.16	14.72	33	
CY 1974 QTR 4	113,285	683	1,243	3,143	1.10	.60	223	167	.05	17.85	32	
TOTAL CY 1974	438,941	2,534	4,726	19,078	1.08	.58	857	596	.06	11.72		

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

M EASTERN: Carriers operating predominately between points in the NEW ENGLAND and MIDDLE ATLANTIC territories.

TRINC REGION N												
TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS	
CY 1972 QTR 1	258,065	1,557	3,439	13,356	1.33	.60	281	198	.03	10.44	27	
CY 1972 QTR 2	286,151	1,713	3,796	17,905	1.33	.60	379	70	.11	8.73	29	
CY 1972 QTR 3	290,106	1,278	3,307	17,905	1.14	.44	364	126	.08	6.66	29	
CY 1972 QTR 4	291,656	1,325	3,350	14,935	1.15	.45	365	56	.11	8.15	26	
TOTAL CY 1972	1,125,979	5,874	13,893	64,101	1.23	.52	1,380	450	.08	8.39		
CY 1973 QTR 1	320,345	1,490	3,449	16,268	1.08	.46	352	96	.08	8.39	27	
CY 1973 QTR 2	324,795	1,508	3,725	19,696	1.15	.46	350	124	.07	7.11	28	
CY 1973 QTR 3	254,823	923	2,605	9,870	1.02	.36	381	96	.11	8.55	27	
CY 1973 QTR 4	372,127	1,686	4,329	23,781	1.16	.45	386	93	.08	6.62	29	
TOTAL CY 1973	1,272,090	5,605	14,108	69,615	1.11	.44	1,469	409	.08	7.45		
CY 1974 QTR 1	322,066	1,546	3,715	21,285	1.15	.48	355	151	.06	6.77	26	
CY 1974 QTR 2	367,022	1,711	4,240	26,750	1.16	.47	413	115	.08	6.01	28	
CY 1974 QTR 3	360,739	1,794	4,384	16,368	1.22	.50	390	82	.09	9.88	28	
CY 1974 QTR 4	366,816	1,774	4,537	15,596	1.24	.48	360	199	.04	10.21	26	
TOTAL CY 1974	1,416,644	6,825	16,876	79,999	1.19	.48	1,518	548	.07	7.86		

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

N EASTERN-CENTRAL: Carriers operating predominately between points in the CENTRAL STATES and EASTERN territories.

Summary of Motor Common Carriers of General Freight

TRINC REGION P

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	60,822	434	859	2,476	1.41	.71	601	160	.73	14.92	7
CY 1972 QTR 2	63,483	557	955	3,185	1.50	.88	588	20	.89	14.90	7
CY 1972 QTR 3	60,797	299	659	3,045	1.08	.49	168	27	.23	8.93	6
CY 1972 QTR 4	83,992	442	1,025	6,069	1.22	.53	238	21	.26	6.79	7
TOTAL CY 1972	269,093	1,733	3,498	14,775	1.30	.64	1,595	229	.51	10.50	
CY 1973 QTR 1	73,733	358	801	3,009	1.09	.49	170	12	.21	10.64	7
CY 1973 QTR 2	75,458	400	859	3,051	1.14	.53	167	24	.19	11.60	7
CY 1973 QTR 3	74,468	392	772	1,834	1.04	.53	62	19	.06	17.61	7
CY 1973 QTR 4	107,915	489	1,088	5,998	1.01	.45	140	9	.12	7.53	7
TOTAL CY 1973	331,573	1,639	3,520	13,892	1.06	.49	539	64	.14	10.55	
CY 1974 QTR 1	52,091	243	500	2,000	.96	.47	82	0	.16	10.83	6
CY 1974 QTR 2	86,797	461	964	5,528	1.11	.53	114	100	.02	7.70	7
CY 1974 QTR 3	81,723	446	932	2,938	1.14	.55	94	20	.09	13.19	7
CY 1974 QTR 4	100,797	598	1,373	3,948	1.36	.59	136	139	.00	13.15	7
TOTAL CY 1974	321,407	1,748	3,770	14,414	1.17	.54	427	259	.05	10.82	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

P EAST-MIDWEST: Carriers operating between points east of Indiana in the EAST CENTRAL or EAST-SOUTH territories and points in the MID-WEST territory west of the Mississippi River.

Summary of Motor Common Carriers of General Freight

TRINC REGION Q

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	95,198	617	1,590	9,977	1.67	.65	72	0	.08	5.83	3
CY 1972 QTR 2	99,383	626	1,586	10,820	1.60	.63	78	0	.08	5.47	3
CY 1972 QTR 3	98,990	556	1,512	10,820	1.53	.56	80	6	.08	4.89	3
CY 1972 QTR 4	138,959	667	2,105	13,813	1.51	.48	110	0	.08	4.61	3
TOTAL CY 1972	432,530	2,466	6,793	45,430	1.57	.57	341	6	.08	5.15	
CY 1973 QTR 1	113,514	775	1,930	10,195	1.70	.68	61	2	.05	7.06	3
CY 1973 QTR 2	116,160	763	1,959	11,436	1.69	.66	64	0	.05	6.25	3
CY 1973 QTR 3	116,606	706	1,969	9,896	1.69	.61	64	0	.05	6.66	3
CY 1973 QTR 4	163,496	1,036	2,674	17,423	1.64	.63	93	0	.06	5.61	3
TOTAL CY 1973	509,775	3,280	8,532	48,950	1.67	.64	282	2	.05	6.28	
CY 1974 QTR 1	131,460	842	2,177	13,296	1.66	.64	76	0	.06	5.96	3
CY 1974 QTR 2	139,553	987	2,424	17,806	1.74	.71	81	1	.06	5.25	3
CY 1974 QTR 3	141,079	867	2,550	13,787	1.81	.61	82	0	.06	5.92	3
CY 1974 QTR 4	175,984	1,154	3,513	18,028	2.00	.66	96	3	.05	6.02	3
TOTAL CY 1974	588,076	3,850	10,664	62,917	1.81	.65	334	5	.06	5.77	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

Q EAST-SOUTHWEST: Carriers operating trans Mississippi between points east of the Ohio-Indiana line and places in the SOUTHWESTERN territory.

TRINC REGION R

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	59,321	298	709	4,666	1.20	.50	56	0	.10	6.83	10
CY 1972 QTR 2	61,529	310	687	5,225	1.12	.50	61	0	.10	5.60	11
CY 1972 QTR 3	61,551	233	682	5,225	1.11	.38	60	121	-.10	4.27	11
CY 1972 QTR 4	70,193	274	726	6,447	1.03	.39	67	20	.07	4.07	11
TOTAL CY 1972	252,595	1,115	2,804	20,963	1.11	.44	244	140	.04	5.05	
CY 1973 QTR 1	68,079	278	668	5,015	.98	.41	85	9	.11	5.26	11
CY 1973 QTR 2	70,903	280	678	5,532	.96	.39	91	2	.13	4.81	11
CY 1973 QTR 3	70,146	220	682	4,233	.97	.31	75	0	.11	4.94	11
CY 1973 QTR 4	81,804	302	890	3,495	1.09	.37	82	2	.10	7.95	11
TOTAL CY 1973	290,932	1,080	2,919	18,275	1.00	.37	333	13	.11	5.58	
CY 1974 QTR 1	77,561	298	815	5,043	1.05	.38	86	18	.09	5.58	11
CY 1974 QTR 2	79,083	289	711	6,795	.90	.37	95	0	.12	4.08	11
CY 1974 QTR 3	76,039	267	825	3,605	1.06	.35	86	0	.11	6.89	11
CY 1974 QTR 4	77,654	426	1,020	4,268	1.31	.55	78	30	.06	9.07	11
TOTAL CY 1974	310,337	1,280	3,350	19,711	1.08	.41	345	48	.10	6.10	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

R MISSISSIPPI VALLEY: Carriers operating predominately between points in the MIDWEST and/or central states, territories and points in the SOUTH-WESTERN territory or states bordering the Mississippi River in the SOUTHERN territory.

TRINC REGION S

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	27,500	230	483	1,937	1.75	.84	39	29	.04	10.61	12
CY 1972 QTR 2	29,786	159	363	2,175	1.22	.53	47	28	.06	6.80	12
CY 1972 QTR 3	30,657	148	369	2,175	1.21	.48	53	13	.13	6.35	12
CY 1972 QTR 4	30,553	167	445	-1,563	1.46	.55	55	24	.10	LOSS	13
TOTAL CY 1972	118,496	703	1,660	4,724	1.40	.59	194	95	.08	12.96	
CY 1973 QTR 1	32,055	209	494	906	1.54	.65	47	22	.08	18.72	13
CY 1973 QTR 2	35,226	181	464	1,898	1.32	.51	43	35	.02	8.72	13
CY 1973 QTR 3	36,355	209	494	1,251	1.36	.58	43	33	.03	14.32	13
CY 1973 QTR 4	36,034	246	580	-700	1.61	.68	33	29	.01	LOSS	13
TOTAL CY 1973	139,669	845	2,031	3,355	1.45	.60	166	119	.03	20.11	
CY 1974 QTR 1	37,150	276	612	1,725	1.65	.74	37	16	.06	13.78	14
CY 1974 QTR 2	39,010	326	737	3,139	1.89	.83	34	17	.04	9.40	14
CY 1974 QTR 3	39,607	299	679	2,104	1.71	.76	78	11	.17	12.46	15
CY 1974 QTR 4	42,938	350	801	983	1.87	.82	44	47	-.01	26.28	15
TOTAL CY 1974	158,713	1,251	2,829	7,951	1.78	.79	193	92	.06	13.60	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

S PACIFIC-MOUNTAIN: Carriers operating between points in the PACIFIC-SOUTHERN territory and points in the PACIFIC-NORTHERN territory including the states of Colorado, Utah, and New Mexico.

Summary of Motor Common Carriers of General Freight

TRINC REGION T

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	524,592	3,617	7,666	32,611	1.46	.69	340	130	.04	9.98	18
CY 1972 QTR 2	553,737	3,579	7,320	42,882	1.32	.65	317	22	.05	7.70	18
CY 1972 QTR 3	532,682	3,169	6,953	41,136	1.31	.59	377	84	.06	7.15	17
CY 1972 QTR 4	612,925	3,474	8,093	38,182	1.32	.57	265	144	.02	8.34	18
TOTAL CY 1972	2,223,934	13,839	30,032	154,811	1.35	.62	1,300	380	.04	8.21	
CY 1973 QTR 1	609,383	3,971	8,826	30,929	1.45	.65	302	111	.03	11.38	18
CY 1973 QTR 2	633,894	4,431	9,217	38,705	1.45	.70	326	230	.02	10.27	18
CY 1973 QTR 3	647,272	4,085	9,398	32,566	1.45	.63	344	28	.05	11.15	18
CY 1973 QTR 4	697,144	4,686	10,328	9,662	1.48	.67	514	225	.04	32.66	17
TOTAL CY 1973	2,587,692	17,173	37,769	111,862	1.46	.66	1,486	594	.03	13.31	
CY 1974 QTR 1	671,922	4,754	10,198	25,588	1.52	.71	300	71	.03	15.67	16
CY 1974 QTR 2	733,393	6,974	14,221	65,310	1.94	.95	264	137	.02	9.65	17
CY 1974 QTR 3	732,974	5,193	11,027	29,049	1.50	.71	348	221	.02	15.16	17
CY 1974 QTR 4	738,124	5,325	11,726	85,528	1.59	.72	486	326	.02	5.86	17
TOTAL CY 1974	2,876,393	22,246	47,152	205,475	1.64	.77	1,398	754	.02	9.77	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

T TRANSCONTINENT: Carriers operating between points in the PACIFIC-MOUNTAIN territory and points on, or east of, the Mississippi River.

Summary of Motor Common Carriers of General Freight

TRINC REGION W

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	37,477	118	399	3,145	1.07	.32	46	30	.04	3.62	8
CY 1972 QTR 2	43,203	111	419	3,880	.97	.26	47	6	.09	2.77	9
CY 1972 QTR 3	42,292	112	371	3,880	.88	.26	42	0	.10	2.80	9
CY 1972 QTR 4	49,094	130	462	3,085	.94	.26	50	3	.09	4.05	9
TOTAL CY 1972	172,066	471	1,651	13,990	.96	.27	185	40	.08	3.26	
CY 1973 QTR 1	42,832	95	341	2,676	.80	.22	45	5	.09	3.44	8
CY 1973 QTR 2	43,351	112	365	2,913	.84	.26	33	0	.08	3.70	7
CY 1973 QTR 3	39,003	117	398	459	1.02	.30	41	0	.10	20.38	6
CY 1973 QTR 4	48,092	128	444	2,217	.92	.27	44	2	.09	5.47	7
TOTAL CY 1973	173,278	453	1,547	8,265	.89	.26	162	7	.09	5.19	
CY 1974 QTR 1	45,130	155	463	1,785	1.03	.34	41	4	.08	7.97	6
CY 1974 QTR 2	49,384	182	556	456	1.13	.37	43	10	.07	28.54	7
CY 1974 QTR 3	46,654	209	541	446	1.16	.45	42	6	.08	31.92	7
CY 1974 QTR 4	48,512	261	635	2,885	1.31	.54	41	37	.01	8.30	7
TOTAL CY 1974	189,679	807	2,194	5,572	1.16	.43	167	57	.06	12.65	

TRINC TERRITORIAL GROUPINGS

Motor Carriers of General Commodities

W SOUTH-CENTRAL: Carriers operating between points in the CENTRAL STATES and SOUTHERN territories. Includes carriers operating into points on the Mississippi River in adjoining territories.

Summary of Motor Common Carriers of General Freight

TRINC REGION X

TIME PERIOD	OPERATING REVENUE (\$000)	THEFT RELATED LOSSES (\$000)	CLAIMS PAID ALL CAUSES (\$000)	GROSS OPER. PROFIT (\$000)	RATIO CPAC TO REVENUE PERCENT	RATIO TRL TO REVENUE PERCENT	CARGO INSURANCE PREMIUM (\$000)	INSURANCE COSTS RECOVERED (\$000)	RATIO NET INSUR. TO REVENUE PERCENT	RATIO TRL TO SUM OF TRL AND GROSS PROFIT, %	NUMBER OF CARRIERS
CY 1972 QTR 1	243,263	1,876	3,664	7,795	1.51	.77	486	48	.18	19.39	29
CY 1972 QTR 2	250,177	1,775	3,604	10,125	1.44	.71	537	177	.14	14.92	29
CY 1972 QTR 3	255,553	1,657	3,145	10,229	1.23	.65	473	44	.17	13.94	31
CY 1972 QTR 4	268,099	1,288	2,946	10,096	1.10	.48	481	92	.15	11.32	30
TOTAL CY 1972	1,017,091	6,596	13,358	38,245	1.31	.65	1,977	361	.16	14.71	
CY 1973 QTR 1	277,055	1,594	3,168	8,980	1.14	.58	716	138	.21	15.07	32
CY 1973 QTR 2	293,087	2,025	4,195	11,248	1.43	.69	701	49	.22	15.26	29
CY 1973 QTR 3	288,296	1,437	3,222	2,730	1.12	.50	319	37	.10	34.49	30
CY 1973 QTR 4	356,675	2,156	4,730	10,496	1.33	.60	398	24	.10	17.04	29
TOTAL CY 1973	1,215,114	7,213	15,314	33,454	1.26	.59	2,135	248	.16	17.74	
CY 1974 QTR 1	291,012	1,807	3,597	10,268	1.24	.62	310	167	.05	14.97	28
CY 1974 QTR 2	321,275	1,940	4,225	12,269	1.32	.60	382	173	.07	13.65	30
CY 1974 QTR 3	302,897	1,696	3,802	7,075	1.26	.56	351	50	.10	19.34	29
CY 1974 QTR 4	339,221	2,185	4,957	6,729	1.46	.64	406	129	.08	24.52	30
TOTAL CY 1974	1,254,405	7,629	16,581	36,341	1.32	.61	1,449	519	.07	17.35	

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